

# **Guiding Principles Three Cs**

### Communication

#### 1 - Consistency

- Promoting and supporting approved messaging for required outcomes
- Consistently demonstrating ability to deliver high-quality work, meeting or exceeding expectations
- Regularly following standard processes

#### 2 - Critical Thinking

- Proactively engaging in problem solving by embracing and delivering solutions
- Showing ability to think outside the box
- Demonstrating objectivity in analysis

#### 3 - Collaboration

- Demonstrating teamwork
- Actively listening and showing a willingness to embrace other viewpoints
- Leveraging talent and sharing knowledge across the organization

## Commitment

#### 1 - Adaptability

- Exhibiting flexibility
- Showing willingness to accept change

#### 2 - Accountability

- Accepting ownership of performance
- Taking individual and collective responsibility for organizational success
- Being proactive versus reactive

#### 3 - Willingness to Learn

- Being ambitious about improving value
- Displaying readiness to consider new information even when it conflicts with preexisting beliefs

# Courage

#### 1 - Buy In

- Trusting the process
- Committing to the agreed upon outcome even when it is not immediately seen
- Accepting and willing to support and participate in the team goals

#### 2 - Competency

- Engaging in continuous training to enhance knowledge and value
- Being efficient in duties
- Taking pride in outcomes

#### 3 - Patience

- Seeking clarification and operating from a position of positive intent
- Operating with empathy and understanding
- Having vision to see the end when it may not be readily visible

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@RichmondDPU



# Strategic Plan Summary

2024-2027





# Strategic **Framework**

### Vision

To Our Customers: DPU proactively serves the utility needs of regional customers through environmental stewardship and resource conservation, while providing cost effective, safe service.

To Our Employees: To be an employer of choice that nurtures employees through growth and development within a safety-first work environment.

#### Mission

To provide safe and reliable utility service while creating exceptional value.



Courage

### **Strategic Focus Areas**

Safe and Reliable Services

week, 365 days a year.

**Customer Experience** 

enhancements.

### **Community Outreach and Partnerships**

DPU fosters community confidence within the City and in the larger region through transparent communication, outreach, collaboration and education.

DPU ensures quality, responsive gas and

water services 24 hours a day, seven days a

DPU delivers a modern and efficient customer

experience through process and technology

# **Strategies**

- · Complete implementation of CivicReady.
- Launch a community awareness and customer satisfaction survey.
- Engage partners and the community to inform development of the lead service line inventory map.
- Complete a stakeholder inventory and develop an engagement plan.
- Complete reservoir roof improvements.
- Develop and implement a Capital Improvement Projects (CIP) prioritization process.
- · Continue Combined Sewer Overflow (CSO) program.
- · Replace remaining legacy utility pipe with state-ofthe-art material.
- Review and update key policies, processes and operating procedures.
- Identify resources and practices to enhance QA/QC
- Implement an updated Customer Information System (CIS).
- Implement Advanced Metering Infrastructure (AMI).
- Implement robust Self-Service platforms.
- Attract and retain a highly skilled and committed workforce.
- Develop a framework to ensure business continuity.
- Develop a utility career pipeline program.
- development and engagement.

3. Regulatory compliance (# of compliance violations). 4. Increased abandonment rate for cast and ductile pipes.

ratio of reactive to preventative maintenance).

1. Reduced combined sewer overflows (# and volume).

2. Increased service reliability (# of service interruptions,

Measures

1. Increased awareness of DPU and the services provided

2. Increased participation at DPU events and activities (#

3. Increased digital engagement (adoption rate of

5. Reduced carryover natural gas leaks.

(brand awareness survey results).

of participants).

CivicReady).

- 1. Improved customer response times (% of customer service level targets met).
- 2. Improved accuracy and timeliness of billing (number of estimated reads; billing accuracy rates).
- 3. Increased first call resolution (# of calls received).
- 4. Increased self-service adoption (# of enrollments).

1. Increased number of positions that have defined

4. Improved investment in employee training and

5. Increased employee engagement and satisfaction,

2. Improved internal promotion rate (%).

3. Reduced voluntary turnover rate (%).

development (\$, hours, quality).

as measured by survey results.



#### **Workforce Development and Engagement**

DPU invests in its workforce to create a culture of learning, growth and adaptation.

- Foster a culture of safety and continuous employee
- - 1. Completion of cost of service studies as scheduled.
  - 2. Maintained bond rating.

career paths (#).

- 3. Improved capital spending forecasts (% of spend
- 4. Reduced past due accounts receivable balance.



#### **Financial Health and Stability**

DPU balances infrastructure investments, affordability and financial resiliency to provide essential services.

- Maintain a strong financial plan and policies to ensure affordable services.
- Strengthen and expand customer affordability
- Explore innovative funding sources and revenue streams.

