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December 15, 2020

The Administration is pleased to present the November 30, 2020, Monthly Financial Report (MFR) pursuant to City Ordinances 2015-213-207 and 2018-100.

This MFR is intended to provide informative and relevant financial data to City Council. The report includes highlights of the City's financial condition as of November 30, 2020. This financial information, which is unaudited, includes comparative General Fund revenue and expenditures to date for the periods ending November 30, 2020 and 2021 as comparison to the full year budget.

It should be noted that the numbers contained in this MFR will be impacted by timing differences in receipts and payments from the previous fiscal year, and the renewed efforts of the Finance Department to improve the financial reporting process. As a reminder, the City has a modified 45-day accrual period.

Exhibit 1 indicates that as of November 30, 2020, General Fund revenues totaled \$107.1 million, or 13.9%, of the budgeted annual revenue. This does not include transfers.

Exhibit 2 indicates that as of November 30, 2020, General Fund expenditures totaled \$241.7 million, or 36.6% of the budgeted expenditures. Exhibit 2 provides the budgetary comparison expenditures. This does not include transfers.

Exhibit 3 provides summary encumbrances by department totaling \$19.5 million. Public Works, the Sheriff Department, Social Services and the Fire & Emergency Services Department are the agencies with large encumbrances.

Exhibit 4 shows a graphical depiction of the City-wide operating cash and investment balances on a month-tomonth basis for the fiscal years 2017 to 2021.

Exhibit 5 is a chart of the City's outstanding long term debt as of June 30 for fiscal years 2017 to 2020, as well as the debt related activity for the period ending November 30, 2020. Outstanding General Fund supported debt, including debt for schools capitals projects has increased from \$692.2 million to \$725.5 million. During the same period the debt associated with school capital projects increased from \$181.5 million at the end of June 30, 2017 to \$284.1 million as of November 30, 2020.



Exhibit 6 provides a snap-shot of account payable aging as of November 30, 2020, as well as the month-to-month aging beginning in November 30, 2019.

Exhibit 7 provides the breakdown of the delinquent tax figures.

Exhibit 8 highlights various economic indicators for the City of Richmond.

We would like to thank all City agencies, departments, and staff for their assistance and cooperation in providing timely and accurate information in support of the preparation of this report.

Sincerely,

Joh 3. Wick

John Wack, Director of Finance

Monthly Financial Report

Prepared By:

Jamyce Vinson, General Accounting Manager



Exhibit 1—Dollars In

| Source | |) FY20 Actual | F | FY21 Budget | | YTD FY21 Actual | | 21 Actual to | YTD FY21 % of | Actua | l Variance |
|---------------------------------------|----|---------------|----|-------------|----|-----------------|----|---------------|---------------|-------|-------------|
| | | | | TIZI Duuget | | | | Budget | Budget | FY2C | vs FY21 |
| City Taxes | \$ | 57,216,077 | \$ | 542,171,138 | \$ | 47,244,873 | \$ | (494,926,265) | 8.7% | \$ | (9,971,204) |
| Licenses, Permits, and Privilege Fees | | 2,705,397 | | 39,808,737 | | 2,149,722 | | (37,659,015) | 5.4% | | (555,675) |
| Intergovernmental | | 27,093,735 | | 125,435,754 | | 41,890,744 | | (83,545,010) | 33.4% | | 14,797,009 |
| Service Charges | | 10,839,577 | | 31,630,522 | | 10,935,483 | | (20,695,039) | 34.6% | | 95,906 |
| Fines and Forfeitures | | 2,460,238 | | 5,741,452 | | 2,813,903 | | (2,927,549) | 49.0% | | 353,665 |
| Utility Payments | | 1,652,883 | | 21,342,834 | | 1,245,772 | | (20,097,062) | 5.8% | | (407,111) |
| Miscellaneous Revenues | | 1,767,196 | | 5,988,881 | | 864,031 | | (5,124,850) | 14.4% | | (903,165) |
| Subtotal General Fund Revenues | \$ | 103,735,103 | \$ | 772,119,318 | \$ | 107,144,528 | \$ | (664,974,790) | 13.9% | \$ | 3,409,425 |
| Encumbrance Reserve | | | | 2,036,059 | | | | (2,036,059) | | | |
| Transfers In | | | | 12,140,105 | | | | (12,140,105) | 0.0% | | |
| Grand Total General Fund Revenues | \$ | 103,735,103 | \$ | 786,295,482 | \$ | 107,144,528 | \$ | (679,150,954) | 13.6% | \$ | 3,409,425 |



Exhibit 2—Dollars Out

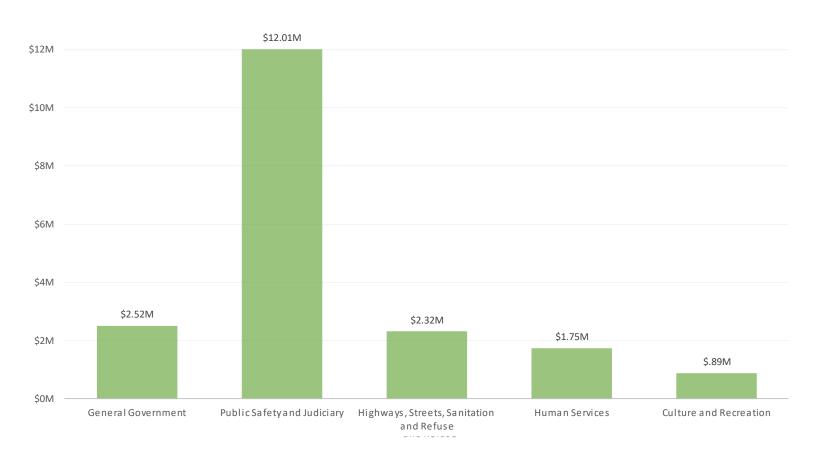
| Source | YTI | D FY20 Actual | F | FY21 Budget YTD FY21 Actual FY | | /21 Actual to Budget | YTD FY21 % of Budget | ual Variance '20 vs FY21 | | |
|--|-----|---------------|----|--------------------------------|----|-------------------------|-------------------------|---------------------------------|-------|--------------------|
| General Government | \$ | 19,412,047 | \$ | 60,814,150 | \$ | 20,099,492 | \$ | 40,714,658 | 33.1% | \$ (687,445) |
| Public Safety and Judiciary | | 82,230,403 | | 249,702,749 | | 103,533,799 | | 146,168,950 | 41.5% | (21,303,396) |
| Highways, Streets, Sanitation and Refuse | | 10,840,889 | | 35,702,839 | | 16,075,239 | | 19,627,600 | 45.0% | (5,234,350) |
| Human Services | | 23,707,003 | | 62,112,903 | | 19,853,933 | | 42,258,970 | 32.0% | 3,853,070 |
| Culture and Recreation | | 9,861,892 | | 23,671,641 | | 8,369,580 | | 15,302,061 | 35.4% | 1,492,312 |
| Education | | 39,168,921 | | 181,694,074 | | 45,423,519 | | 136,270,555 | 25.0% | (6,254,598) |
| Non-Departmental | | 31,130,945 | | 46,923,174 | | 28,310,374 | | 18,612,800 | 60.3% | 2,820,571 |
| Subtotal General Fund Expenditures | \$ | 216,352,100 | \$ | 660,621,530 | \$ | 241,665,936 | \$ | 418,955,594 | 36.6% | \$ (25,313,836) |
| Other Financing Uses | | (38,195,690) | | (125,673,952) | | (39,459,800) | | 86,214,152 | 31.4% | (1,264,110) |
| Grand Total General Fund Expenditures | \$ | 254,547,790 | \$ | 786,295,482 | \$ | 281,125,736 | \$ | 505,169,746 | 35.8% | \$ (26,577,946) |

Encumbrances

Exhibit 3

\$14M

FY21 Encumbrances



In adherence to the Ordinance No. 2015-102; the Director of Procurement Services shall prepare and submit to the City Council, the Mayor and the Chief Administrative Officer:

A monthly written report identifying all existing contracts procured under City Code section 21-68 (formerly section 74-72,that, since the last such report, have been: (1) modified via change order or contract modification; (2) renewed or extended; (3) resolicited. The list of reportable procurement actions identified on the next page represents data available through November 2020.

| Source | FY21 | | | | | |
|--|------|------------|--|--|--|--|
| Encumbrance | | | | | | |
| General Government | \$ | 2,516,703 | | | | |
| Public Safety and Judiciary | | 12,007,158 | | | | |
| Highways, Streets, Sanitation and Refuse | | 2,320,449 | | | | |
| Human Services | | 1,750,636 | | | | |
| Culture and Recreation | | 889,644 | | | | |
| Grand Total General Fund Encumbrances | \$ | 19,484,590 | | | | |

In adherence to Ordinance No 2015-102-202 annual reporting requirements; there are no known efficiencies achieved in the procurement of architectural and professional engineering services as a result of the adoption of this ordinance over the year preceding the submission of the report.

EVO 4

Encumbrances

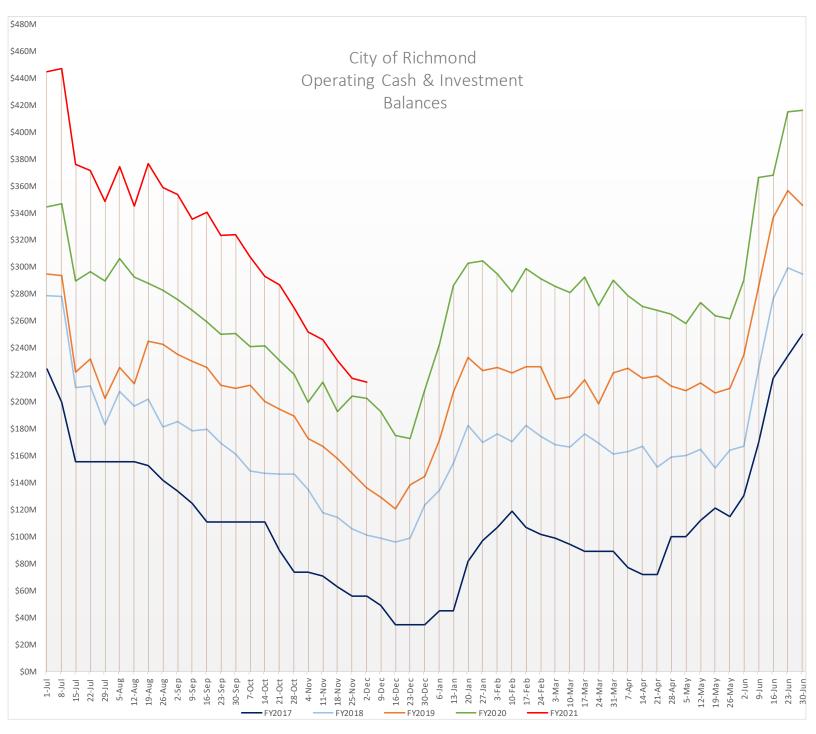
Exhibit 3—continued

| Existing Contract Number | Title | Total Contract Amount | Contractor Name | Agency | Agency Contract Administrator | Change Order/ Contract Modification | Extended | Resolicited | New Solicitation | Comments |
|-----------------------------|--|--------------------------|------------------|---------------|----------------------------------|--|----------|-------------|---------------------|------------------------------|
| | Requisition 210006666/Isler Dare, P.C., Risk Managment, Invoice #52885 | 5,484 | Isler Dare PC | City Attorney | Mason, Kimberly Hubbard | N/A | N/A | N/A | N/A | Exempt payment |
| | Requisition 210006659/Brian Dent Properties, Tax Sale, Invoice #BD1020-1 | 5,000 | Brian C Dent | City Attorney | Mason, Kimberly Hubbard | N/A | N/A | N/A | N/A | Exempt payment |
| | Requisition 210006660/Brian Dent Properties, Tax Sale, Invoice #BD1020-2 | 5,250 | Brian C Dent | City Attorney | Mason, Kimberly Hubbard | N/A | N/A | N/A | N/A | Exempt payment |
| | Requisition 210006612/Design & C/A services for the Fire Training Academy Restroom Proj. | 41,855 | nbj Architecture | Public Works | Goode, Louis Dexter | N/A | N/A | N/A | N/A | Small purchase, single quote |

Ordinance No. 2015-102 requires a monthly written report identifying all existing contracts procured under City Code section 21-68 (formerly section 74-72), that, since the last such report, have been: (1) modified via change order or contract modification; (2) renewed or extended; (3) re-solicited. A list of reportable procurement actions for November 2020 are above.



Exhibit 4

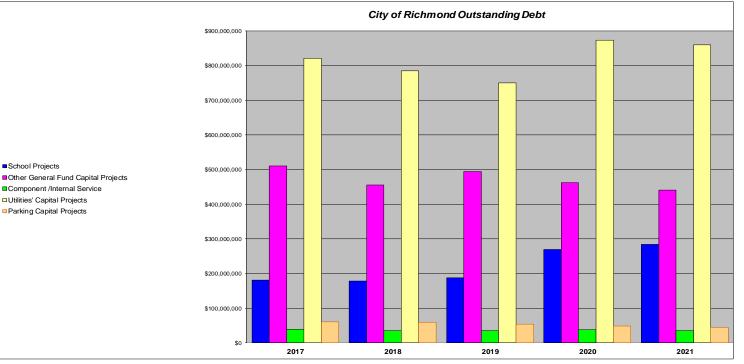




Outstanding Long Term Debt

Exhibit 5

| _ | Debt Outstanding June 30, 2017 | Debt Outstanding June 30, 2018 | Debt Outstanding June 30, 2019 | Debt Outstanding June 30, 2020 | FY 2021 Payments of Principal | FY 2021 New Debt Issued | FY 2021 Refunded Debt | Debt Outstanding November 30, 202 |
|--|--------------------------------------|--------------------------------------|---------------------------------------|---------------------------------------|-------------------------------------|-------------------------------|-----------------------------|---|
| Paid From General Fund | | | | | | | | |
| Schools Capital Projects - CIP | \$ 181,548,336 \$ | 178,852,448 | \$ 181,781,159 | 255,327,956 | 7,850,964 | | | \$ 247,476,99 |
| New Schools-Line of Credit BAN | | | 6,200,000 | 14,200,000 | | 22,400,000 | | 36,600,00 |
| General Government Projects-CIP | 220,488,245 | 251,488,697 | 257,827,827 | 261,253,950 | 14,378,365 | | | 246,875,58 |
| Justice Center Project | 93,321,884 | 87,995,666 | 85,688,541 | 82,774,367 | 16,390 | | | 82,757,97 |
| Carpenter Center Project | 18,692,727 | 16,604,092 | 15,458,764 | 14,260,940 | 1,189,870 | | | 13,071,07 |
| Transportation Infrastructure | 65,566,281 | 83,476,114 | 86,419,029 | 92,635,666 | 3,928,202 | | | 88,707,46 |
| Coliseum Project | 3,323,965 | 2,859,786 | 2,398,608 | 1,928,730 | 473,309 | | | 1,455,42 |
| Cemetery Projects | 218,059 | 187,065 | 156,017 | 124,960 | 31,195 | | | 93,76 |
| 730 Theatre Row Building | 5,084,301 | 4,077,587 | 3,051,487 | 2,001,960 | 996,070 | | | 1,005,89 |
| RMA Expressway Parking Garage | - | - | | - | , | | | |
| EDA - Leigh St Training Camp Project | 9,000,000 | 8,500,000 | 7,940,000 | 7,495,000 | | | | 7,495,00 |
| City CIP Projects-Line of Credit BAN | 95,000,000 | - | 36,000,000 | 7,155,000 | | | | |
| Subtotal General Fund | 692,243,798 | 634,041,455 | 682,921,432 | 732,003,529 | 28,864,365 | 22,400,000 | - | 725,539,164 |
| Advantage Richmond Corporation EDA - Stone Brewery Project HUD Section 108 Notes | 4,205,462 22,415,000 9,605,000 | 3,235,406 21,805,000 9,080,000 | 2,213,049 21,170,000 11,157,000 | 1,135,571 20,510,000 10,487,000 | 1,135,571 670,000 | - | - | - 20,510,0 9,817,0 |
| Subtotal ISF Funds/Compont Units | 38,707,260 | 35,361,305 | 34,540,049 | 37,594,571 | 1,805,571 | - | - | 35,789,00 |
| Paid From Enterprise Funds | | | | | | | | |
| Parking - General Obligation Bonds | 60,712,484 | 59,116,597 | 53,622,504 | 47,931,312 | 3,803,127 | - | - | 44,128,18 |
| Subtotal Parking Enterprise Fund | 60,712,484 | 59,116,597 | 53,622,504 | 47,931,312 | 3,803,127 | - | - | 44,128,18 |
| Utilities - General Obligation Bonds | 66,227,017 | 45,689,904 | 34,861,842 | 27,037,133 | 11,149,742 | | | 15,887,39 |
| Utilities - Revenue Bonds | 755,518,747 | 738,777,749 | 714,818,327 | 846,577,564 | 1,923,702 | | | 844,653,86 |
| Subtotal Utilities' Enterprise Func | 821,745,764 | 784,467,653 | 749,680,171 | 873,614,697 | 13,073,444 | - | - | 860,541,253 |
| - | | | | | | | | |
| Total Debt of the City | \$ 1,613,409,306 | \$ 1,512,987,010 | \$ 1,520,764,156 | \$ 1,691,144,109 | \$ 47,546,507 | \$ 22,400,000 | \$- | \$ 1,665,997,60 |



Current as of: November 30, 2020

Accounts Payable

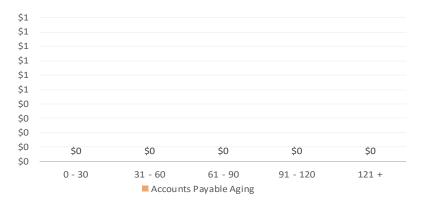
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Exhibit 6

Aging Report

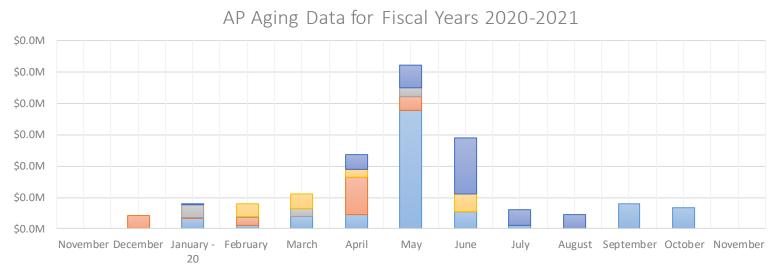
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| Days | Amount |
|----------|--------|
| 0 - 30 | 0 |
| 31 - 60 | 0 |
| 61 - 90 | 0 |
| 91 - 120 | 0 |
| 121 + | 0 |
| Total | \$- |



Fiscal Years 2020-2021

| Month | 0 - 30 | 31 - 60 | 61 - 90 | 91 - 120 | 121 + | Grand Total |
|--------------|--------|---------|---------|----------|-------|-------------|
| November | 0 | 0 | 0 | 0 | 0 | 0 |
| December | 0 | 830 | 0 | 0 | 0 | 830 |
| January - 20 | 624 | 84 | 830 | 0 | 32 | 1,570 |
| February | 198 | 499 | 84 | 830 | 0 | 1,611 |
| March | 796 | 0 | 499 | 914 | 0 | 2,209 |
| April | 899 | 2,404 | 0 | 499 | 914 | 4,716 |
| May | 7,557 | 899 | 574 | 0 | 1,413 | 10,443 |
| June | 1,089 | 20 | 0 | 1,099 | 3,618 | 5,827 |
| July | 197 | 0 | 20 | 0 | 999 | 1,216 |
| August | 0 | 0 | 0 | 20 | 914 | 934 |
| September | 1,570 | 0 | 0 | 0 | 0 | 1,570 |
| October | 1,328 | 0 | 0 | 0 | 0 | 1,328 |
| November | 0 | 0 | 0 | 0 | 0 | 0 |



○ 0 - 30 **○** 31 - 60 **○** 61 - 90 **○** 91 - 120 **○** 121 +



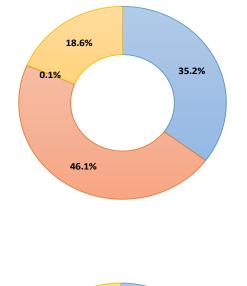
Exhibit 7

YTD FY21 Delinquent Taxes

| _Description | Amount |
|---|---------------|
| Delinguent Real Estate Tax | \$ 17,917,350 |
| Delinquent Personal Property Tax (Note 1) | 23,455,000 |
| Delinquent General Billing (Note 2) | 41,709 |
| Delinquent Business License Tax (Note 3) | 9,465,952 |
| Grand Total | \$ 50,880,010 |

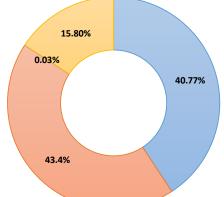
Note:

- 1. Delinquent personal propery taxes amount does not include vehicle license fees.
- 2. Special assessments against real estate.
- 3. Includes ALM.



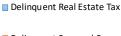
🔲 Delinquent Real Estate Tax

- Delinquent Personal Property Tax (Note 1)
- Delinquent General Billing (Note 2)
- Delinquent Business License Tax (Note 3)



YTD FY20 Delinquent Taxes

| Description | Amount |
|---|------------------|
| Delinquent Real Estate Tax | \$ 19,456,996 |
| Delinquent Personal Property Tax | 20,706,314 |
| Delinquent General Billing* | 13,716 |
| Delinquent Business License Tax (including ALM) | 7,541,863 |
| Grand Total | \$ 47,718,890 |



- Delinquent Personal Property Tax
- Delinquent General Billing*
- Delinquent Business License Tax (including ALM)

Notes:

* Special Assessment Against Real Estate are additional charges billed to property/parcel owners because the property has not been kept up to code. The lien can be for the following:

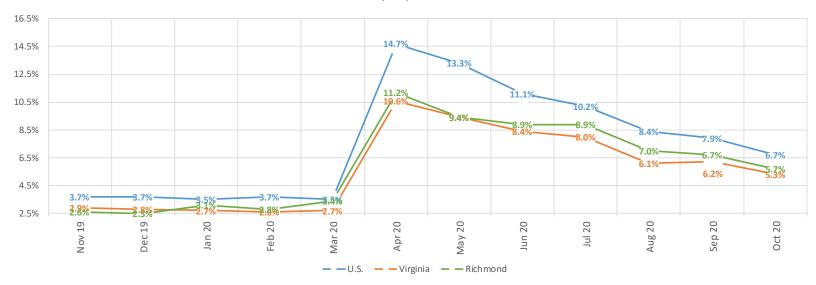
- Weed Clearance: Cutting grass / yard work
- · Refuse Clearance: Cleaning of property of trash and miscellaneous items
- · Boarding: Covering by placing a board to deter from entry
- Partial Demolition: Partial removal of building or fixture on a property
- Full Demolition: Complete removal of building or fixture on the property

Source: Department of Finance - Revenue Administration



Exhibit 8

Unemployment Rate



Source: Bureau of Labor Statistics

- The local unemployment rate decreased to 5.7% in October. November 2020 information is currently unavailable.
- The City's unemployment rate continues to be below the national average level and is above the state level in October.
- The Federal Reserve cites a target 4.5% median unemployment as part of their dual mandate for price stability and maximum sustainable employment. The current local rate is well below the stated target, and represents a tight local labor market.
- The national unemployment rate was 6.7% in October compared to December 2000, when the national unemployment rate was 3.9%.

| Other Key Statistics | |
|--|-----------------|
| New Business Licenses | 43 |
| Total Value | \$ 6,051 |
| Value Per License | \$ 141 |
| YTD Retail Sales Tax | \$ 9,313,339 |
| YTD Meals Tax (7.5%) | 10,106,241 |
| YTD Transient Lodging Tax (per MUNIS) | \$ 1,282,912 |
| YTD Transient Lodging Tax (Per RAPIDS) | \$ 1,282,912 |
| Variance due to Timing/Accruals | - |

Source: Department of Finance

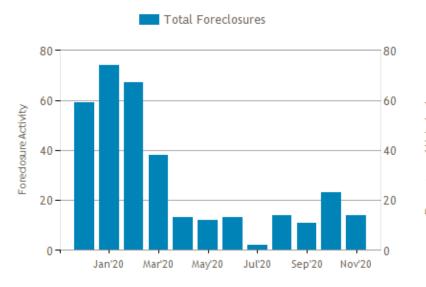
 Note: The unemployment rate only counts those who: 1) Do not have a job. 2) Have looked for work in the prior 4 weeks, and are currently available for work. So, individuals who have not submitted resumes, contacted potential employers, placed job advertisements, etc., in the last 4 weeks, are not included as unemployed. Those individuals are instead excluded from the labor force.



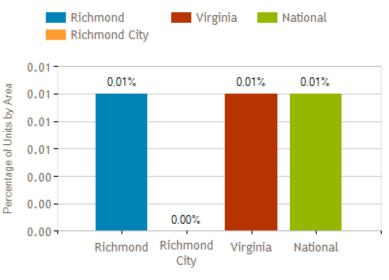
Exhibit 8—Continued



Source: City Assessor's Office



Foreclosure Data



Source: RealtyTrac.com

Appendix

APPENDIX A

CITY OF RICHMOND, VIRGINIA BUDGETARY COMPARISON SCHEDULE GENERAL FUND REVENUES FOR THE MONTH ENDED NOVEMBER 30, 2020 (UNAUDITED)

| | YTD F | | | FY21 | | YID FY21 | | FY21 nal to Budget | YTD FY21 Actual as % of | Actual Variance FY20 vs FY21 |
|---|-------|------------|----|-------------|----|--------------------|--------|----------------------------|----------------------------|---------------------------------|
| - | Actu | ıal | | Budget | | Actual | Positi | ive (Negative) | Budget | Positive (Negative |
| Revenues | | | | | | | | | | |
| City Taxes | ¢ | 0.104.704 | ¢ | 202 455 000 | ф. | 2 412 102 | ¢ | (200.042.017) | 1.10/ | ¢ 1.007.456 |
| Real Estate | \$ | 2,184,726 | \$ | 303,456,099 | \$ | | \$ | (300,043,917) | 1.1% | |
| Sales-1% Local | | 7,987,759 | | 35,416,829 | | 9,313,339 | | (26,103,490) | 26.3% | 1,325,580 |
| Personal Property | | 5,264,458 | | 63,423,014 | | 4,559,627 | | (58,863,387) | 7.2% | (704,831) |
| Machinery and Tools | | 105,548 | | 13,399,915 | | 68,514 | | (13,331,401) | 0.5% | (37,034) |
| Utility Sales Tax Gas | | 1,143,456 | | 5,100,000 | | 1,214,544 | | (3,885,456) | 23.8% | 71,088 |
| Utility Sales Tax Electric | | 2,527,866 | | 13,724,867 | | 3,487,185 | | (10,237,682) | 25.4% | 959,319 |
| Utility Sales Tax Telephone | | 35 | | 181,776 | | 46 | | (181,730) | 0.0% | 11 |
| State Communication Taxes | | 4,628,628 | | 14,440,680 | | 4,387,225 | | (10,053,455) | 30.4% | (241,403) |
| Bank Stock | | | | 9,996,071 | | | | (9,996,071) | 0.0% | |
| Prepared Food | | 12,307,066 | | 33,468,822 | | 8,054,674 | | (25,414,148) | 24.1% | (4,252,392) |
| *Prepared Food-School Facilities | | 3,134,673 | | 8,524,681 | | 2,051,567 | | (6,473,114) | 24.1% | (1,083,106) |
| Cigarette Tax | | 1,924,491 | | 2,755,000 | | 1,353,703 | | (1,401,297) | 49.1% | (570,788) |
| Lodging Tax | | 4,766,983 | | 8,312,409 | | 1,282,912 | | (7,029,497) | 15.4% | (3,484,071) |
| Admission | | 758,317 | | 2,405,941 | | 56,893 | | (2,349,048) | 2.4% | (701,424) |
| Real Estate Taxes - Delinquent | | 5,911,736 | | 11,629,380 | | 3,437,562 | | (8,191,818) | 29.6% | (2,474,174) |
| Personal Property Taxes - Delinquent | | 1,508,053 | | 6,956,975 | | 1,965,411 | | (4,991,564) | 28.3% | 457,358 |
| Private Utility Poles and Conduits | | | | 170,689 | | | | (170,689) | 0.0% | |
| Penalties and Interest | | 2,241,344 | | 6,439,184 | | 2,162,010 | | (4,277,174) | 33.6% | (79,334) |
| Titling Tax-Mobile Home | | 1,860 | | 9,807 | | 900 | | (8,907) | 9.2% | (960) |
| State Recordation | | 227,241 | | 1,000,000 | | | | (1,000,000) | 0.0% | (227,241) |
| Property Rental 1% | | 28,359 | | 125,153 | | 30,210 | | (94,943) | 24.1% | 1,851 |
| Vehicle Rental Tax | | 447,743 | | 893,846 | | 292,970 | | (600,876) | 32.8% | (154,773) |
| Telephone Commissions | | 115,735 | | 340,000 | | 113,399 | | (226,601) | 33.4% | (2,336) |
| Total City Taxes | | 57,216,077 | | 542,171,138 | | 47,244,873 | | (494,926,265) | 8.7% | (9,971,204) |
| Licenses, Permits and Privilege Fees | | | | · · · | | · · | | , | | , |
| Business and Professional | | 863,838 | | 30,758,931 | | 522,379 | | (30,236,552) | 1.7% | (341,459) |
| Vehicle | | 1,060,943 | | 5,935,958 | | | | , | 17.8% | |
| | | 6,672 | | 9,515 | | 1,057,487 9,834 | | (4,878,471) 319 | 103.4% | (3,456) 3,162 |
| Transfers, Penalties, Interest & Delinquent Collections | | | | | | | | | 103.4% | |
| Utilities Right of Way Fees | | 268,616 | | 1,788,600 | | 233,520 | | (1,555,080) | | (35,096) |
| Other Licenses, Permits and Fees | | 505,278 | | 1,315,733 | | 326,477 | | (989,256) | 24.8% | (178,801) |
| Total Licenses, Permits and Privilege Fees | | 2,705,397 | | 39,808,737 | | 2,149,722 | | (37,659,015) | 5.4% | (555,675) |
| Intergovernmental | | | | | | | | | | |
| State Shared Expense | | 5,450,731 | | 20,899,642 | | 5,695,013 | | (15,204,629) | 27.2% | 244,282 |
| Total State Block Grant | | 1,262,117 | | 3,493,205 | | 887,393 | | (2,605,812) | 25.4% | (374,724) |
| Department of Social Services | | 12,074,551 | | 40,164,098 | | 11,678,346 | | (28,485,752) | 29.1% | (396,205) |
| Federal Revenues | | 216,975 | | 40,284,306 | | 19,642,456 | | (20,641,850) | 48.8% | 19,425,481 |
| State Aid to Localities | | 7,726,530 | | 16,237,342 | | 3,863,376 | | (12,373,966) | 23.8% | (3,863,154) |
| Service Charges on Tax Exempt Property (State PILOT) | | 109,673 | | 3,698,683 | | 5,418 | | (3,693,265) | 0.1% | (104,255) |
| All Other Intergovernmental Revenues | | 253,158 | | 658,478 | | 118,742 | | (539,736) | 18.0% | (134,416) |
| Total Intergovernmental | | 27,093,735 | | 125,435,754 | | 41,890,744 | | (83,545,010) | 33.4% | 14,797,009 |
| Service Charges | | | | | | | | | | |
| Refuse Collection Fees | | 6,333,470 | | 15,836,941 | | 6,698,379 | | (9,138,562) | 42.3% | 364,909 |
| Safety Related Charges | | 109,641 | | 370,623 | | 91,808 | | (278,815) | 24.8% | (17,833) |
| Rental of Property | | 158,240 | | 209,000 | | 112,367 | | (96,633) | 53.8% | (45,873) |
| Building Service Charges | | 359,392 | | 1,257,611 | | 423,668 | | (833,943) | 33.7% | 64,276 |
| Inspection Fees | | 2,733,450 | | 9,674,058 | | 2,821,701 | | (6,852,357) | 29.2% | 88,251 |
| Recycling Proceeds | | 789,267 | | 2,054,092 | | 635,020 | | (0,032,037) (1,419,072) | 30.9% | (154,247) |
| Health Related Charges | | 73,490 | | 111,000 | | 51,291 | | (1,419,072) (59,709) | 46.2% | (22,199) |
| Other Sales - Income | | 13,950 | | 258,164 | | 8,626 | | (249,538) | 3.3% | (5,324) |
| Printing and Telecom Charges | | 5,107 | | 16,805 | | | | | 0.0% | (5,107) |
| | | | | | | | | (16,805) | | |
| Other Service Charges | | 263,570 | | 1,842,228 | | 92,623 | | (1,749,605) | 5.0% | (170,947) |
| Total Service Charges | | 10,839,577 | | 31,630,522 | | 10,935,483 | | (20,695,039) | 34.6% | 95,906 |

APPENDIX A

CITY OF RICHMOND, VIRGINIA BUDGETARY COMPARISON SCHEDULE GENERAL FUND REVENUES FOR THE MONTH ENDED NOVEMBER 30, 2020 (UNAUDITED)

| _ | YTD FY20 Actual | FY21 Budget | YTD FY21 Actual | FY21 Actual to Budget Positive (Negative) | YTD FY21 Actual as % of Budget | Actual Variance FY20 vs FY21 Positive (Negative) |
|---|--------------------|----------------|--------------------|---|--------------------------------------|--|
| Fines and Forfeitures | | | | | | |
| Richmond Public Library | 15,091 | 23,750 | 459 | (23,291) | 1.9% | (14,632) |
| Circuit Court | 2,198,893 | 4,846,527 | 2,683,812 | (2,162,715) | 55.4% | 484,919 |
| General District Court | 245,782 | 868,945 | 129,319 | (739,626) | 14.9% | (116,463) |
| Juvenile and Domestic Relations District Court | 472 | 2,230 | 313 | (1,917) | 14.0% | (159) |
| Total Fines and Forfeitures | 2,460,238 | 5,741,452 | 2,813,903 | (2,927,549) | 49.0% | 353,665 |
| Utility Payments | | | | | | |
| Utility Pilot Payment | 1,374,204 | 19,527,456 | 848,561 | (18,678,895) | 4.3% | (525,643) |
| DPU Payments | | | | | 0.0% | |
| Utility Payment - City Services | 278,679 | 1,588,844 | 397,211 | (1,191,633) | 25.0% | 118,532 |
| Utilities Payment for Collection Service | | 226,534 | | (226,534) | 0.0% | |
| Total Utility Payments | 1,652,883 | 21,342,834 | 1,245,772 | (20,097,062) | 5.8% | (407,111) |
| Miscellaneous Revenues | | | | | | |
| Reimbursement of Interest on Long-term Debt | 555,767 | 2,210,601 | 197,534 | (2,013,067) | 8.9% | (358,233) |
| Internal Service Fund Payments | | 248,845 | | (248,845) | 0.0% | |
| Miscellaneous Revenues | 1,149,182 | 2,977,435 | 583,213 | (2,394,222) | 19.6% | (565,969) |
| Other Payments to General Fund | 62,247 | 552,000 | 83,284 | (468,716) | 15.1% | 21,037 |
| Total Miscellaneous Revenues | 1,767,196 | 5,988,881 | 864,031 | (5,124,850) | 14.4% | (903,165) |
| General Fund Revenues | \$ 103,735,103 | \$ 772,119,318 | \$ 107,144,528 | \$ (664,974,790) | 13.9% | \$ 3,409,425 |
| Encumbrance Reserve | | 2,036,059 | | (2,036,059) | 0.0% | |
| Transfers In | | 12,140,105 | | (12,140,105) | 0.0% | |
| General Fund Revenues and Other Financing Sources | \$ 103,735,103 | \$ 786,295,482 | \$ 107,144,528 | \$ (679,150,954) | 13.6% | \$ 3,409,425 |

* City Council appropriated \$8,524,681 in meals taxes associated with a 1.5% tax rate increase effective July 2018 to a special reserve for new and renovated school facilities, consistent with Ordinance 2018-100. \$ 2.05 million has been collected as of November 30, 2020.

Source: Department of Finance

APPENDIX B

CITY OF RICHMOND, VIRGINIA BUDGETARY COMPARISON SCHEDULE GENERAL FUND EXPENDITURES FOR THE MONTH ENDED NOVEMBER 30, 2020 (UNAUDITED)

| | | TX 70.1 | | FY21 | YTD FY21 | Actual Variance |
|--|----------------------|-------------------------|--------------------|---------------------|----------------|---------------------|
| | YTD FY20 | FY21 | YTD FY21 | Actual to Budget | Actual as % of | FY20 vs FY21 |
| Expenditures | Actual | Budget | Actual | Positive (Negative) | Budget F | ositive (Negative) |
| General Government | | | | | | |
| City Council | \$ 512,983 | \$ 1,488,704 | \$ 468,050 | \$ 1,020,654 | 31.4% | \$ 44,933 |
| City Clerk | ¢ 512,903 298,761 | 993,029 | 324,365 | | 32.7% | (25,604) |
| Planning and Development Review | 4,060,554 | 10,891,674 | 3,951,338 | | 36.3% | 109,216 |
| Assessor of Real Estate | 1,431,808 | 5,499,742 | 1,528,523 | | 27.8% | (96,715) |
| City Auditor | 658,810 | 1,988,960 | 600,711 | 1,388,249 | 30.2% | 58,099 |
| Department of Law | 1,453,839 | 4,042,992 | 1,418,241 | 2,624,751 | 35.1% | 35,598 |
| General Registrar | 767,694 | 4,022,993 | 1,653,050 | | 41.1% | (885,356) |
| Inspector General | 178,530 | 579,728 | 223,949 | | 38.6% | (45,419) |
| Chief Administrative Officer | 274,273 | 564,761 | 162,545 | | 28.8% | 111,728 |
| Citizen Service and Response | 394,455 | 2,239,787 | 668,210 | | 29.8% | (273,755) |
| Budget and Strategic Planning | 506,516 | 1,449,795 | 485,197 | | 33.5% | 21,319 |
| Department of Human Resources | 1,327,797 | 4,282,980 | 1,515,049 | | 35.4% | (187,252) |
| Department of Finance | 3,854,475 | 10,623,798 | 3,243,275 | | 30.5% | 611,200 |
| Procurement Services | 479,773 | 1,608,253 | 586,789 | | 36.5% | (107,016) |
| Office of Press Secretary to Mayor | 177,939 | 512,851 | 171,831 | 341,020 | 33.5% | 6,108 |
| City Treasurer | 74,700 | 218,889 | 70,436 | | 33.3% | 4,264 |
| Economic Development | 669,063 | 2,669,150 | 663,249 | | 24.8% | 4,204 5,814 |
| - | | | | | | |
| Housing and Community Development Council Chief of Staff | 407,675 | 1,476,055 | 409,894 482,740 | , , | 27.8% | (2,219) |
| | 364,502 | 1,321,975 | | | 36.5% | (118,238) 14,088 |
| Minority Business Development | 334,260 | 995,303 | 320,172 | | 32.2% | |
| City Mayor's Office | 401,493 | 1,175,676 | 441,173 | | 37.5% | (39,680) |
| Office of Community Wealth Building Total General Government | 780,159 19,412,047 | 2,165,974 60,814,150 | 710,705 | | 32.8% 33.1% | 69,454 (687,445) |
| Public Safety and Judiciary | | | | | | |
| Judiciary | 4,432,658 | 11,457,299 | 4,407,506 | 7,049,793 | 38.5% | 25,152 |
| - | | | | | | |
| Juvenile and Domestic Relations District Court City Sheriff | 171,488 | 445,347 | 157,830 | | 35.4% | 13,658 |
| - | 15,610,421 | 42,094,504 | 15,759,173 | | 37.4% | (148,752) |
| Department of Police | 38,650,161 | 96,374,561 | 39,877,123 | | 41.4% | (1,226,962) |
| Department of Emergency Communications | 2,160,154 | 5,219,927 | 1,991,730 | | 38.2% | 168,424 |
| Department of Fire and Emergency Services | 20,385,988 | 92,248,200 | 40,578,062 | | 44.0% | (20,192,074) |
| Animal Control | 819,533 | 1,862,911 | 762,375 | | 40.9% | 57,158 |
| Total Public Safety and Judiciary | 82,230,403 | 249,702,749 | 103,533,799 | 146,168,950 | 41.5% | (21,303,396) |
| Highways, Streets, Sanitation and Refuse Department of Public Works | 10,840,889 | 35,702,839 | 16,075,239 | 19,627,600 | 45.0% | (5,234,350) |
| Human Services | | | | | | · · · · |
| Office of DCAO for Human Services | 598,042 | 1,322,395 | 462,794 | 859,601 | 35.0% | 135,248 |
| Department of Social Services | 17,346,644 | 46,748,232 | 16,327,425 | | 34.9% | 1,019,219 |
| Justice Services | 3,330,572 | 9,478,786 | 3,063,714 | , , | 34.9% | 266,858 |
| Department of Public Health | 2,431,745 | 4,563,490 | | | 0.0% | 2,431,745 |
| Total Human Services | 23,707,003 | 62,112,903 | | , , | 32.0% | 3,853,070 |
| Culture and Description | · · · · · | | | | | |
| Culture and Recreation | A A Z A Z A - | | | 0.000 | 27 443 | 20 - 000 |
| Richmond Public Library | 2,252,786 | 5,824,398 | 2,045,803 | | 35.1% | 206,983 |
| Department of Parks, Recreation and Community Facilities | 7,609,106 | 17,847,243 | 6,323,777 | | 35.4% | 1,285,329 |
| Total Culture and Recreation | 9,861,892 | 23,671,641 | 8,369,580 | 15,302,061 | 35.4% | 1,492,312 |

APPENDIX B

CITY OF RICHMOND, VIRGINIA BUDGETARY COMPARISON SCHEDULE GENERAL FUND EXPENDITURES FOR THE MONTH ENDED NOVEMBER 30, 2020 (UNAUDITED)

| | | | | FY21 | YTD FY21 | Actual Variance |
|---|----------------|----------------|---------------|---------------------|----------------|---------------------|
| | YTD FY20 | FY21 | YTD FY21 | Actual to Budget | Actual as % of | FY20 vs FY21 |
| | Actual | Budget | Actual | Positive (Negative) | Budget | Positive (Negative) |
| Education | | | | | | |
| Richmond Public Schools | 39,168,921 | 181,694,074 | 45,423,519 | 136,270,555 | 25.0% | (6,254,598) |
| _ | , , | | | , , | | <u> </u> |
| Non-Departmental | | | | | | |
| Total Non-Departmental | 31,130,945 | 46,923,174 | 28,310,374 | 18,612,800 | 60.3% | 2,820,571 |
| Total Non-Departmental | 31,130,945 | 46,923,174 | 28,310,374 | 18,612,800 | 60.3% | 2,820,571 |
| General Fund Expenditures | 216,352,100 | 660,621,530 | 241,665,936 | 418,955,594 | 36.6% | (25,313,836) |
| | | | | | | |
| Other Financing Sources (Uses) | | | | | | |
| Transfers Out - Other Funds | (38,171,964) | (117,149,271) | (39,459,800) | 77,689,471 | 33.7% | (1,287,836) |
| Transfers Out - Non-Departmental School Facilities | (23,726) | (8,524,681) | | 8,524,681 | 0.0% | 23,726 |
| Total Other Financing Sources (Uses), Net | (38,195,690) | (125,673,952) | (39,459,800) | 86,214,152 | 31.4% | (1,264,110) |
| General Fund Expenditures and Other Financing Uses | 254,547,790 \$ | 786,295,482 \$ | 281,125,736 | \$ 505,169,746 | 35.8% \$ | (26,577,946) |
| | | | | | | |
| Excess (Deficiency) of Revenues Over (Under) Expenditures-Excludes Transfers | (112,616,997) | 111,497,788 | (134,521,408) | 246,019,196 | -120.6% | 21,904,411 |
| Deficiency of Revenues and Other Financing Sources Under Expenditures and Other Financing Uses Includes Transfers | (150,812,687) | | (173,981,208) | (173,981,208) | | (23,168,521) |

Notes: Financial Statements presented are unaudited and internal working draft

CITY OF RICHMOND, VIRGINIA GENERAL FUND ENCUMBRANCES FOR THE MONTH ENDED NOVEMBER 30, 2020 (UNAUDITED)

| | FY21 ENCUMBRANCES | |
|--|----------------------|------------|
| ENCUMBRANCES | | |
| General Government | | |
| City Council | \$ | 1,190 |
| City Clerk | | 75,562 |
| PDR | | 431,810 |
| City Assessor | | 21,844 |
| City Auditor | | 3,796 |
| Dept Law | | 1,396 |
| Registrar | | 383,709 |
| CAO | | 0 |
| Budget | | 417 |
| Inspector General | | 0 |
| HR | | 38,406 |
| Finance | | 957,285 |
| Procurement | | 34,155 |
| Press Secretary | | 27 |
| Department of Citizen Service and Response | | 553,369 |
| Economic Devel | | 488 |
| Housing | | 726 |
| Council Chief of Staff | | 0 |
| Minority Business | | 0 |
| Mayor's Office | | 0 |
| Office of Comm Wealth | | 12,523 |
| Total General Government | | 2,516,703 |
| Public Safety and Judiciary | | |
| Judiciary Circuit Court | | 19,813 |
| Juvenile Court | | 14,622 |
| Sheriff | | 7,048,838 |
| Police | | 757,152 |
| Emergency Communication | | 387,696 |
| Fire | | 3,675,503 |
| Animal Control | | 103,534 |
| Total Public Safety and Judiciary | | 12,007,158 |
| Highways, Streets, Sanitation and Refuse | | |
| Department of Public Works | | 2,320,449 |
| Total Highway, Streets, Sanitation and Refuse | | 2,320,449 |
| Total Highway, Succes, Samaton and Kenise | | 2,320,449 |
| Human Services | | 00 650 |
| Office of DCAO for Human Services | | 22,658 |
| Department of Social Services | | 1,020,348 |
| Justice Services | | 698,018 |
| CSU-Probation Services | | 9,612 |
| Department of Public Health | | - |
| Total Human Services | | 1,750,636 |
| Culture and Recreation | | |
| Richmond Public Library | | 480,124 |
| Department of Parks, Recreation and Community Facilities | | 409,520 |
| Total Culture and Recreation | | 889,644 |
| Total General Fund Encumbrances | \$ | 19,484,590 |

Source: Department of Procurement Services